

**Government of Himachal Pradesh**

**Expression of Interest**

**For**

**EMPANELMENT OF FIRMS/ SERVICE PROVIDERS**

**FOR THE SUPPLY OF ANTI HAIL NETS**



**DIRECTORATE OF HORTICULTURE,  
NAVBAHAR, SHIMLA-171002  
HIMACHAL PRADESH  
Tel: 0177-2842390  
Fax: 0177-2842389  
Email: horticul-hp@nic.in**

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## 1. Text of Advertisement

The Director of Horticulture, Himachal Pradesh invites Expression of Interest (EOI) in sealed cover from eligible suppliers/ firms & for the supply of Anti Hail Net to the farmers in all districts of Himachal Pradesh. The sealed EOI should be submitted to this Directorate on or before 30.10.2019 by 02:00 PM through registered/Speed Post/ personally. The Bid will be opened on 30.10.2019 at 03:00 PM in the Committee Room, Directorate of Horticulture, Navbahar, Shimla-2. The sealed envelope should be super subscribed with “**EOI for Supply of Anti Hail Nets**”. The scope of work and detail including terms & conditions of the EOI can be downloaded from the website ([hpagrisnet.gov.in/hpagris/horticulture](http://hpagrisnet.gov.in/hpagris/horticulture)).

Applicants meeting the qualification criteria may be invited for presentation / proposal before the selection committee of the Department.

Director of Horticulture  
Navbahar Shimla - 2  
Ph: 01077 2842390  
FAX: 0177 2842389  
Email-[horticul-hp@nic.in](mailto:horticul-hp@nic.in)

## **2. Background**

Hailstorms in Himachal Pradesh are one of the major natural calamities resulting in substantial economic loss to the farmers by damaging the horticultural crops, particularly apple and vegetable crops, both qualitatively and quantitatively. There have been several instances in the past where hailstones have damaged the crops so badly, that they severely decimated the harvest. Hailstorms with powerful winds can damage crops as they can bend and break the plants and also strip them off the leaves and the bark. Farmers are the prominent sect of people who suffer heavy losses during such times. That is why it is best to install anti-hail nets since they protect the plants and fruits against Hail.

In order to curtail these losses, the Department of Horticulture, Himachal Pradesh is providing assistance @ 80% to all the categories of farmers, for the installation of Anti-hail nets under State Plan Scheme i.e. Installation of Anti Hail Nets. The assistance is provided at par with the norms and guidelines of the MIDH. The scheme is being implemented as per the availability of budget under the scheme.

## **3. Aims & Objectives**

Anti-hail nets are extremely useful in the Agriculture sector since they help in protecting the plants from hail and high radiations of the Sun. While the external factors such as rain and hail storms cannot be controlled, what you can control is how you protect your crop from them and anti-hail nets are the best option available.

The scheme will primarily benefit small & marginal and women farmers of the State, helping them to substantially reduce qualitative and quantitative losses to their horticulture produce. The monetary gains are expected to be approximately Rs. 200 Crore with a significant contribution to the State GDP. The objective is to reduce the qualitative and quantitative losses to the horticultural crops and which will ultimately improve the socio- economic status of the farmers.

#### 4. Scope of work

During the year 2019-20 the Department of Horticulture, Himachal Pradesh desires to empanel the firms to provide Anti Hail Nets to the farmers across all districts of Himachal Pradesh. The detail of specifications of Anti Hail Nets to be provided to the farmers is as given below:

<b>Sr.no.</b>	<b>Item Description</b>	<b>Specification</b>	<b>Delivery Location</b>	<b>Earnest Money Deposit</b>	<b>Bid Cost</b>
1.	Anti Hail Nets	UV Stabilized 60-80 gsm, Neutral Colour nets (15-20% shade factor), Cross over/ Angular weave Nets, 100 % virgin material, Yarn thickness 0.28 mm Service life not less than 5 years	All Districts of HP		

Queries if any, may be referred in writing to the Director of Horticulture, Himachal Pradesh at the Directorate of Horticulture, Navbahar, Shimla-2 or Ph. No. 0177-2842390 or Email: [horticul-hp@nic.in](mailto:horticul-hp@nic.in)

## 5. EOI Processing Fee

A non-refundable processing fee of Rs. 1000/- (One Thousand only) in the shape of a Demand Draft drawn in favour of the Director of Horticulture, Himachal Pradesh payable at Shimla, H.P. has to be submitted along with the EOI response. Bids received without or with inadequate processing fee shall be rejected.

## 6. Venue & Deadline for submission of proposal

Proposal in its complete form in all respects as specified in the EOI must be submitted to the Director of Horticulture, Himachal Pradesh, Shimla-2. The last date for submission of EOI is on **30.10.2019 at 02:00 PM**. In exceptional circumstances & its discretion, the Director of Horticulture, Himachal Pradesh may extend the deadline for submission of proposal by issuing an amendment through website or otherwise. Bidders and their authorized representatives are required to present at the time of opening of Expression of Interest (EOI). In case of absence of the bidders or their representatives, the Committee has the right to open the EOI.

<b>Sr. No.</b>	<b>Critical Dates</b>	<b>Date</b>	<b>Time</b>
1.	Publishing date	-	-
2.	Document sale start date	30.09.2019	10:00 AM
3.	Document sale end date	30.10.2019	01:00 PM
4.	EOI Submission Start Date	30.09.2019	10:00 AM
5.	EOI Submission End Date	30.10.2019	02:00 PM
6.	EOI Opening Date	30.10.2019	03:00 PM

## 7. Validity of offer

The EOI will be valid upto 31<sup>st</sup> March 2020 initially, which may be extended if required by Director of Horticulture, Himachal Pradesh.

## 8. Instruction to the Bidders

The expression of interest is to be submitted in the manner prescribed below. All information as detailed below is to be submitted in two hard copies in a separately sealed envelope.

1. Applicant's Expression of Interest as per Format-1.
2. Organization details as per Format-2.
3. Experience of the organization as per Format-3.
4. Financial strength of the Public Sector Undertakings/Public/Private Entrepreneurs/Agencies as per Format-4.
5. Additional information as per Format-5.
6. Declaration as per Format-6.
7. Bill of Quantities as per Format-7.
8. The financial offer will be on F.O.R. basis upto farmer's point in all Districts of Himachal Pradesh.
9. :
  - i. **UV stabilization** Anti hail nets should be UV stabilized. Ideally, a good anti hail net should not give less than 5 years' service life.
  - ii. **Weight:** weight, commonly referred to as "GSM" (weight in grams per square meter), of anti-hail nets is very important. Medium GSM nets with GSM ranging between 60-80, have found favour with manufacturers and users alike. The fabric mesh should be at 6x10 consistently with an average GSM of 70. The selvedge's should be made with a denser weave of at least 6 inches on each side.
  - iii. **Colour:** The shade factor should optimally be between 15-20%. Most coloured nets cut off light by 25-40%. Hence, use of neutral colour nets, i.e. natural transparent, is advisable.
  - iv. **Weave/Design:** Cross over/ angular weave nets have a higher load bearing capacity as compared to other weave patterns. The fabric should be made with 100 % virgin material. No filler should be used to damage the longevity of the use of the fabric.
  - v. **Physical & Mechanical properties:** Yarn thickness of 0.28 mm should be

maintained to provide adequate strength to withstand the impact of hail storms. Yarn thickness variation should be maintained with a tolerance of +/- 10%. Available in multiple widths of 3m, 6m, 8m and 10m as per custom requirements.

10. Bidders are required to bring the sample of Anti Hail Nets (1x1 mtr. In size) at the time of opening of EOI.
11. Any communication regarding EOI can be entertained over telephone, through mail or in person.

EOI documents have been hosted on the website ([hpagrisnet.gov.in/hpagris/horticulture](http://hpagrisnet.gov.in/hpagris/horticulture)) and may be downloaded from the website. The bidders are expected to examine all instructions, forms, terms & conditions and other details in the EOI document carefully. Failure to furnish complete information as mentioned in the EOI document or submission of a proposal not substantially responsive to the EOI document in every respect will be at the Bidder's risk and may result in rejection of the proposal.



## 9. Qualification Criteria

Following will be the minimum pre-qualification criteria. Each eligible bidder should possess all the following pre-qualification criteria. Responses not meeting the minimum pre-qualification criteria will be rejected and will not be evaluated.

<b>Sr. No.</b>	<b>Pre-qualification Criteria</b>	<b>Supporting Compliance Document</b>
1.	The applicant shall be a Public Sector Undertakings/ Public/ Private Entrepreneurs/ Agencies /Manufacturers or their authorized agents.	Copy of Certificate to this effect be provided.
2.	The firm should be in the business of providing similar goods for at least 05 years as on 30-08-2019	Copy of Certificate/ documents to this effect be provided.
3.	The Bidder has to be profitable and should not have incurred loss in the last 05 consecutive Financial Years (FY 2014-15, 2015-16, 2016-17, 2017-18, 2018-19)	Format-4 to be certified & validated by Chartered Accountant (CA) of the bidder's organization
4.	Turnover for the last three (3) years.	Format-4 to be certified & validated by Chartered Accountant (CA) of the bidder's organization
5.	The firm should not be blacklisted by any Central Govt. / State Govt. / PSU/Govt. Bodies	Certificate signed by the Authorized signatory
6.	PAN No. /GST/ Service Tax Registration Certificate	Copy of Certificate to be enclosed.

## 10. Evaluation Criteria and Method of Evaluation

- a. Screening of EOIs shall be carried out as per eligibility conditions mentioned in this document and based on verification of testimonials submitted.
- b. EOI will be evaluated for short listing inter-alia based on their past experience of

handling similar type of project, financial strength of firm and presentation / proposal to the selection committee whose decision will be final.

- c. Tender will be published through e-tendering thereafter.
- d. Decision of the committee will be final & the same cannot be challenged at any forum thereafter.

#### **11. Response**

- a. Bidders must ensure that their bid response is submitted as per the formats attached with this document. Special comments on the objectives and scope of the service projected in the enquiry may also be submitted along with the offer.
- b. Application in sealed cover superscribed as **“EOI for Supply of Anti Hail Nets”**.

#### **12. Conflict of Interest**

- a. Where there is any indication that a conflict of interest exists or may arise, it shall be the responsibility of the Bidder to inform the Director of Horticulture, Himachal Pradesh detailing the conflict in writing as an attachment to this Bid.
- b. The Director of Horticulture, Himachal Pradesh will be the final arbiter in cases of potential conflicts of interest. Failure to notify Director of Horticulture, Himachal Pradesh of any potential conflict of interest will invalidate any verbal or written agreement.

#### **13. Condition under which EOI is issued**

The EOI is not an offer and is issued with no commitment. The Director of Horticulture, Himachal Pradesh reserves the right to withdraw EOI and/or vary any part thereof at any stage. He further reserves the right to disqualify any bidder, should it be so necessary at any stage without assigning any reason whatsoever.

#### **14. Last date for submission of EOI**

The last date of submission of EOI is 30.10.2019 at 2:00 PM and Bid Opening Date & Time is on same date at 03.00 PM.

## FORMAT – 1

### APPLICANT'S EXPRESSION OF INTEREST

To,

Director of Horticulture,  
Himachal Pradesh  
Navbahar, Shimla-171002

**Sub: Submission of Expression of Interest for supply of Anti Hail Nets.**

Sir,

In response to the Invitation for Expression of Interest (EOI) published on ..... for the above purpose, we would like to express interest to carry out the above proposed task. As instructed, please find attached two sets of the following documents in separately sealed envelopes and one soft copy:

1. Organizational Details (Format-2)
2. Experience in related fields (Format-3)
3. Financial strength of the organization (Format-4)
4. Additional information (Format-5)
5. Declaration (Format-6)
6. Bill of Quantities (Format-7)

Yours sincerely

Signature of the applicant

Full name of applicant

Stamp.....

Date:

Encl.: As above.

Note: This is to be furnished on the letter head of the organization.

## FORMAT - 2

Sr. No.	Organizational Contact Details	Particulars
1	Name of Organization	
2	Main areas of business	
3	Public Sector Undertakings/Public/Private Entrepreneurs/Agencies/ Original Manufactures and their authorized agent.	
4	Whether certified for quality by Bureau of Indian Standards (BIS)	
5	Promptness in offering After Sales Service, resolving complaints and replacement, if required.	
6	Whether the firm has been blacklisted by any Central Govt. / State Govt./PSU/ Govt. Bodies / Autonomous? If yes, details thereof.	
7	Address of registered office with telephone no. & fax	
8	Contact Person with telephone no. & e-mail ID	

Enclose: -

1. Copy of Certificate of Incorporation.
2. Copy of Article of Association in respect of sr.no. 3 above.
3. Undertaking in respect of sr. no. 6 above.

Signature of the applicant  
Full name of the applicant  
Stamp & Date

### FORMAT – 3

Past experience in supply of Similar Materials (Anti Hail Nets) (year wise for last 3 years)

Year	Detail of Item Supplied (in sq. mtr.)	Customers Detail
2014-15		
2015-16		
2016-17		
2017-18		
2018-19		

Year	Tentative quantity which can be provided by the bidder
2019-20	
2020-21	
2021-22	

Signature of the applicant  
Full name of the applicant  
Stamp & Date

## FORMAT - 4

Financial Strength of the Organization					
Sr. No.	Financial Year	Whether profitable Yes/No	Net worth of firm	Overall annual turnover (Rs. in Crores)	Annual turnover from sale (Rs. in Crores)
1.	2014-15				
2.	2015-16				
3.	2016-17				
4.	2017-18				
5.	2018-19				

Note: Auditor's certificate in support of claim is mandatory.

Signature of the applicant  
Full name of applicant  
Stamp & Date

## FORMAT – 5

Additional Information			
Sr. No.	Description	No. of pages	

2. Additional information to support the eligibility (Not more than 2 pages).

Signature of the applicant  
Full name of applicant

Stamp & Date

## FORMAT - 6

Declaration

We hereby confirm that we are interested in “supply of Anti Hail Nets during the year -2019-20” to the Director of Horticulture, Himachal Pradesh, Navbahar, Shimla-2.

All the information provided herewith is genuine and accurate.

Authorized Person's Signature.

Name and Designation:

Date of Signature:

Note: The declaration is to be furnished on the letter head of the organization.



## FORMAT - 7

### Bill of Quantity

Sr. No.	Description of Work	Quoted (Rate per sq. mtr.)	
		In Figure(Rs)	In Words(Rs)
1	Rate of Anti Hail Nets as per specification		
2	GST to be shown separately		
4	Any other taxes/duties		
Total Cost			